



# Article Side

How Important is Experimental Media and Space by [Julia Roger](#)

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Experiential marketing is one of the latest marketing techniques that have been devised to form a connection between the consumer and the product at a level that is above than just knowing the name of the brand. It requires imagination and new ideas to create a vibe that cultivates a new appeal in the customer's mind and leaves a mesmerizing effect on their senses. Agencies that provide marketing and advertising solutions provide experiential space your brand in the most highly sought, strategically positioned places in areas that are considered the most famous destination, which attract thousands of people everyday, round the clock.

The media specifically used in dealing with experiential spaces is called experiential media. It is a tool, which is used to create an appeal, which is usual, by using attractive and vibrant colors and features. Promotion of a product and the campaigning can be easily done through media and experiential media involves not just promotion, but also face-to-face interaction with customers and planning and hosting of events and contests to put across the brand's caption and USP in a sensible way. This is where we focus on the experiential space.

The space used is a very important factor for the sale of the product or the complete brand. It allows the brand to directly work on its purpose of advertising and marketing by interacting with the customer face to face, rather than be stuck in the media clutter. It is the best of interacting with the shopper though two factors important in this are the time and location chosen for the interaction. experiential media and space agencies provide services like promoting and displaying the particular brand, collecting customer data and bringing a new life to the message of the brand. It is the best way for your brand to reach out to the masses.

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