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How Businesses Can Save a Few Hundred Dollars by Knowing when and Where to Order Modules by [Tony Farinholt](#)

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Hundreds of online companies sell SFP transceivers to companies, but several of these companies manage to sell the same devices at a huge markup that makes you question the savings. Other merchants, though, typically try to liquidate their product lines as soon as newer products arrive to help individuals save some money. No matter if you buy these items on discount or not, you can expect to pay a couple hundred dollars for a transceiver because of the hardware these items come with as well as the manufacturing cost of them.

When To Shop

Most people tend to wait until the SFP transceiver breaks down before they start looking for a replacement, and long after the product no longer can undergo the stress is not a good time to start shopping. Although this idea seems fine, purchasing a module when it breaks may not be the best thing for you, mainly because you may wind up paying more for a module than if you had bought it sooner. Instead, you want to wait till the device is displaying signs of wear and tear to buy because then you'll have plenty of time to search through different company catalogs for specials and save a few bucks in the process. For instance, you may require a set of new Cisco GLC-T but since you shopped at the last minute, you may not be able to look around for different merchants or wait till a sale arrives to order the needed device. If you decide to wait till the last minute, you could end up ordering a product at a greater cost and from a company with a less than respectable lineup of transceivers.

What to Look For

You want to refrain from buying from the OEM, and instead look for alternative products that can do the work you need without the higher cost of the original manufacturer's devices. You could always buy products from companies that are starting to liquidate their two-year or three-year device lineups to make space for the new transceivers that will be arriving. Purchasing two or three-year old items at a steep discount could be great, but if the Cisco SFP transceivers come with features that are no longer useful, or fail to include a certain compatibility, don't get them. If you want to save money, it is far better to buy items from a third-party dealer than from the actual manufacturer, which normally charges bigger fees.

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FluxLight was founded in 2003. Our focus has been on providing quality fiber optic interfaces, a titleGLC-T [GLC-T](#), a titleCisco SFP transceivers [Cisco SFP transceivers](#), GBICs, and related products for local and wide area networking products. We stock optical transceivers from top vendors. FluxLight is convinced the path to success is through excellence and customer service. Our customers are our number one priority. We know you have many choices of where to buy so we do our best to provide the best SFP and GBIC products, at the best prices with the best possible support.

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